



2010 GRI SCHEDULE FOR PAR

<u>DATES</u>	<u>MODULES</u>	<u>TITLE</u>
January 13	100	Business Planning – 6 General
January 20 & 21	101	Selling & Marketing Strategies – 11 General/ 3 Disclosure
February 10 & 11	201	Understanding Transaction Financing – 11 General/ 3 Real Estate Legal Issues
March 9 & 10	202	The Contract Class – 5 Contract Law/3 Agency Law/ 3 Legal Issues/3 Disclosure
April 7 & 8	203	The Agency Course – 3 Contract Law/5 Agency Law/3 Real Estate Legal Issues/3 Disclosure
April 22	307	Multi - Cultural Marketing – 6 Fair Housing
May 19 & 20	204	Risk Management – 3 Commissioner's Standards/6 Real Estate Legal Issues/5 Disclosure (meets NAR Code requirement)
June 16 & 17	308	Safe Real Estate – 5 Commissioner's Standards/3 Legal Issues/3 Disclosure/3 Agency Law(meets NAR Code requirement)
June 22 & 23	314	Technology Strategies for the New Market Place – 14 General
July 14 & 15	202	The Contract Class – 5 Contract Law/3 Agency Law/3 Legal Issues/3 Disclosure
August 10 & 11	203	The Agency Course – 3 Contract Law/5 Agency Law/3 Legal Issues/3 Disclosure
September 15 & 16	201	Understanding Transaction Financing - 11 General/3 Real Estate Legal Issues
October 6	100	Business Planning – 6 General
October 19 & 20	101	Selling & Marketing Strategies – 11 General/3 Disclosure
November 16	320	Advanced Customer Care through Technology – 6 General

Early bird price for one-day class: \$50/ late fee \$75
 Early bird price for two-day class: \$80/ late fee \$125
 Early bird price cut-off is one week prior to a course date

Course dates and modules are subject to change. Be sure to verify module course dates.