

Selling & Marketing Strategies

GRI 101

Class provided by AAR and the Phoenix Association of REALTORS®



October 19 & 20, 2010

8am – 5pm

Registration: 7:30am

Instructor:

Marge Lindsay

Class Location:

Phoenix Association of REALTORS®
5033 N. 19th Ave., #108

License Renewal Hours:

11 general, 3 disclosure

Fees:

\$80.00 (until 10/12/2010)

\$95.00 (after 10/12/2010)

\$125.00 (day of class)

\$135.00 (non-AAR members)

\$25.00 (GRI application fee - 1st class only)

\$20.00 (GRI designee)

Payment: Must accompany registration form.

Course Alternative: If you have been in real estate for 3 years or more or had a production of 36 closed transaction sides, you are eligible to take a one or two-day 300 elective module (of your choice) in lieu of this module. Fill out the application form found on www.azgri.com prior to taking class and fax it to Brittni Matt (602) 351-2474.

Name: _____

NRDS# _____ Phone: _____

Firm Mailing Address: _____

City, State, Zip Code: _____

E-Mail: _____

Name of local association: _____

I have a disability that requires special accommodations

Check here if you do not want to receive GRI course calendars/updates via e-mail

This is my last GRI class

This is my first GRI class

(\$25.00 application fee due)

Fax credit card registrations to 602-246-1512

Mail payment to PAR 5033 N. 19th Ave., #119 Phoenix, AZ 85015

At door registrations will be accepted on a space available basis. \$25.00 fee will be charged for returned checks.

Cancellation: Fees will be refunded until October 12, 2010.

After October 12, 2010 no refunds or credits will be given.

For more information, contact Deborah Leadford at dleadford@paronline.com or 602-246-1012.

Amount paid: \$ _____

Method of payment:

Check (# _____)

Cash

Credit card: Visa MC Discover

CC#: _____ EXP: _____

Signature: _____

The GRI designee is the best prepared and most knowledgeable Arizona real estate practitioner.



Students have five years to complete the program from the date of their first class. Only REALTORS® and REALTOR ASSOCIATES® are eligible to hold the GRI designation. For additional information regarding the GRI requirements, contact AAR at 602-248-7787 or 1-800-426-7274.