

# April 2012

Phoenix Association of REALTORS®

Monday	Tuesday	Wednesday	Thursday	Friday
2	3	4 <u>8am - 5pm</u> - GRI #203 - The Agency Course - Marge Lindsay	5 <u>8am - 5pm</u> - GRI #203 - The Agency Course - Marge Lindsay	6 Good Friday
9	10 <u>9am - noon</u> - Agency and the Commercial Licensee - (Pat Sheahan) - 3 hrs Agency Law  ----- <u>1pm - 4pm</u> - Understanding Commercial Title Insurance - (Pat Sheahan) - 3 hrs Real Estate Legal Issues	11 <u>9am - noon</u> - Disclosure & the Commercial Transaction - (Pat Sheahan) - 3 hrs Disclosure  ----- <u>1pm - 4pm</u> - Ethics & the Commercial Licensee - (Pat Sheahan) - 3 hrs Commissioner's Standards <b>THIS IS A CODE CLASS</b>	12 <u>9am - noon</u> - Attracting & Working with Foreign Investors - (David Compton) - 3 hrs Fair Housing  ----- <u>1pm - 4pm</u> - Financial Issues in Contract Writing - (David Compton) - 3 hrs Contract Law	13
16 <u>9am - noon</u> - FLEXMLS Web Contacts - (Shawna Hovis-Mayer) - 3 hrs General	17 <u>1pm - 4pm</u> - Successfully Selling HUD Homes - (Carol Rutt-Gruber) - 3 hrs Contract Law	18 <u>8am - 5pm</u> - GRI #307 - Fair Housing & Diversity - (David Compton)	19	20
23	24	25	26 <u>9am - noon</u> - Contracts, Forms & Technology - (Jeff Raskin) - 3 hrs Contract Law  ----- <u>1pm - 4pm</u> - Mastering ZipForm - (Jeff Raskin) - 3 hrs General	27

REGISTRATION FORM ON BACK

**GENERAL RENEWAL HOURS**

Please select all that you are registering for:

___ 4/10/12 – AM – Agency Law	___ 4/10/12 – PM – Legal Issues
___ 4/11/12 - AM – Disclosure	___ 4/11/12 – PM – Commissioner’s Standards**
___ 4/12/12 - AM – Fair Housing	___ 4/12/12 – PM – Contract Law
___ 4/16/12 – AM - General	___ NO AFTERNOON CLASS
___ NO MORNING CLASS	___ 4/17/12 – PM – Contract Law
___ 4/26/12 – AM – Contract Law	___ 4/26/12 – PM – General



**GRI #203, April 4 & 5, 2012**

**Fees: (Please select only one)**

- \_\_\_ \$90.00 (PAR members until 3/28/12)      **8AM – 5PM**
- \_\_\_ \$100.00 (NON-PAR members until 3/28/12)      **Registration 7:30AM**
- \_\_\_ \$105.00 (after 3/28/12)
- \_\_\_ \$125.00 (day of class)
- \_\_\_ \$135.00 (non-AAR Member)
- \_\_\_ \$20.00 (GRI Designee)

**GRI #307 April 18, 2012**

**Fees: (Please select only one)**

- \_\_\_ \$60.00 (PAR members until 4/11/12)      **8AM – 5PM**
- \_\_\_ \$70.00 (NON PAR members until 4/11/21)      **Registration 7:30 AM**
- \_\_\_ \$75.00 (after 4/21/11)
- \_\_\_ \$85.00 (day of class)
- \_\_\_ \$95.00 (non-AAR Member)
- \_\_\_ \$10.00 (GRI Designee)

**GENERAL Renewal Hour Fees**

- \$15 PAR Member (per class)
- \$20 Members of other Associations (per class)
- \$25 Nonmember Licensees (per class)
- Or Use Your Education Pass

**\$25 Application fee for 1<sup>st</sup> time GRI attendee (select if applies)**

\_\_\_ I will use my Education Pass      \_\_\_ I am new and will use my gift certificate      Total Amount Due \$ \_\_\_\_\_  
**(General Credit Hours only)**      **(General Credit Hours only)**      **(From all selections made above)**  
 Check # \_\_\_\_\_ Credit Card:( \_\_\_ VISA \_\_\_ MasterCard \_\_\_ Discover \_\_\_ AMEX) Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_  
 Name \_\_\_\_\_ Signature \_\_\_\_\_ MLS ID# \_\_\_\_\_  
 Firm \_\_\_\_\_ Phone \_\_\_\_\_ Email: \_\_\_\_\_  
 Address \_\_\_\_\_ City/State/Zip \_\_\_\_\_  
 \_\_\_ I have a disability that requires accommodations and I will contact Debbie Leadford, 602-246-1012 to specify.

**CONTINUING EDUCATION REQUIREMENTS ARE :**

Twenty-Four (24) hours of continuing education are required for the renewal of your real estate license.

A minimum of 3 hours in each of the following categories is required with each renewal:

Real Estate Legal Issues, Agency Law, Contract Law, Commissioner’s Standards, Fair Housing, Disclosure. You will need six (6) hours of elective credits to complete your twenty-four (24) hours.

The Phoenix Association of REALTORS® and the Instructor cannot be responsible for any errors in the preparation of the materials, nor for the presentation of same. The Phoenix Association of REALTORS® makes no warranties and assumes no responsibility for the Instructor nor the accuracy of the information presented. The Association expressly limits damages to the amount paid to attend the Course. Students are advised that these Courses are presented to stimulate learning. For specific advice, prior to taking action, consult with an expert Attorney, Accountant, etc. of your choice. These programs are for educational purposes only and neither the Association nor the Instructor is giving anyone advice, legal or otherwise.

**\*\*\*\*\*Classes must be paid for at the time of registration. Fax to: 602-246-1512. Or mail to: PAR, Attention Debbie, 5033 N 19<sup>th</sup> Ave, #119, Phoenix, AZ 85015\*\*\*\*\***