

Who Do You Represent?
AAR and the Phoenix Association of REALTORS® present
GRI 203 “The Agency Course”

This course is designed to clarify most of the confusion surrounding agency law in a practical approach for today’s professional. You will learn in detail buyer/broker, seller/broker and dual agency and what actions are best for the client and how to effectively educate the client; you will also understand the value of always using a form though not required by law.

“I have a better understanding of how to use the Buyer Broker form, and how to explain agency to my clients.”

“I have more awareness of the READE form and what it really means.”

“The course taught me how to avoid undisclosed limited representation to prevent losing my license.”

April 4 & 5, 2012

8am – 5pm

Registration: 7:30am

Instructor:

Marge Lindsay

Class Location:

Phoenix Association of REALTORS®

5033 N. 19th Ave., #108

License Renewal Hours:

3-contract law/5-agency law/3-real estate legal issues/

3-disclosure

Course Fees:

\$90.00 (PAR member until 3/28/2012)

\$100.00 (NON-PAR member until 3/28/2012)

\$105.00 (after 3/28/2012)

\$125.00 (day of class)

\$135.00 (non-AAR members)

\$25.00 (GRI application fee - 1st class only)

\$20.00 (GRI designee)

Payment: Must accompany registration form.



Name: _____

NRDS# _____ Phone: _____

Firm: _____

E-Mail: _____

Local association: _____

I have a disability that requires special accommodations

This is my first class This is my last class
 (\$25.00 application fee due for 1st class attendees)

Fax credit card registrations to 602-288-0320.

Mail payment to PAR 5033 N. 19th Ave., #119 Phoenix, AZ 85015

At door registrations will be accepted on a space available basis. \$25.00 fee will be charged for returned checks.

Cancellation: Fees will be refunded until March 28, 2012.

After March 28, 2012 no refunds or credits will be given.

Amount paid: \$ _____

Method of payment:

Check (# _____) Cash

Credit card: Visa MC Discover AMEX

CC#: _____ EXP: _____

SIGNATURE: _____

For more information, contact Debbie Leadford at
 dleadford@paronline.com or 602-246-1012.



This class fulfills the GRI 203 requirement.

Keep in mind...you DO NOT have to be working towards a GRI designation to take this class.

Students have five years to complete the program from the date of their first class. Only REALTORS® are eligible to hold the GRI designation.

Visit www.AZGRI.com for additional information regarding the GRI requirements.