

Are you protecting yourself and your business?  
 AAR and the Phoenix Association of REALTORS® present  
 GRI 204 “Risk Management”

This class will cover the potential for major risk that impacts every day real estate practice, the specific major problem areas that cause risk for real estate licensees, the different standards as defined and directed by law, Commissioner’s Rules, and the Code of Ethics, how to protect yourself from problems and risks and dispel common myths and fantasies related to risk and risk management.

“I learned that there are many ways an uneducated REALTOR® can find themselves involved in a lawsuit. This class made me very aware of the many common and uncommon situations and how to keep myself compliant and out of trouble.”

“A great refresher on RESPA & Fair Housing.”

“I now have more education to protect myself.”

“This class taught me real world techniques to better practice risk based management.”

**Course Fees:**

- \$90.00 (PAR member until 4/25/2012)
- \$100.00 (NON-PAR member until 4/25/2012)
- \$105.00 (after 4/25/2012)
- \$125.00 (day of class)
- \$135.00 (non-AAR members)
- \$25.00 (GRI application fee - 1st class only)**
- \$20.00 (GRI designee)

**Payment:** Must accompany registration form.

**May 2 & 3, 2012**

**8am – 5pm**

**Registration: 7:30am**

Instructor:

**David Compton**

Class Location:

Phoenix Association of REALTORS®

**5033 N. 19<sup>TH</sup> Ave., #108**

License Renewal Hours:

3-commissioners standards/6 legal issues/5 disclosure

For more information, contact Debbie Leadford at [dleadford@paronline.com](mailto:dleadford@paronline.com) or 602-246-1012.



Name: \_\_\_\_\_

NRDS# \_\_\_\_\_ Phone: \_\_\_\_\_

Firm: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Local association: \_\_\_\_\_

I have a disability that requires special accommodations

This is my first class       This is my last class  
 (\$25.00 application fee due for 1<sup>st</sup> class attendees)



**Mail payment to PAR 5033 N. 19<sup>th</sup> Ave., #119 Phoenix, AZ 85015**  
 At door registrations will be accepted on a space available basis.  
 \$25.00 fee will be charged for returned checks.

**Cancellation:** Fees will be refunded until April 25, 2012.  
 After April 25, 2012 no refunds or credits will be given.

Amount paid: \$ \_\_\_\_\_

Method of payment:

Check (# \_\_\_\_\_)       Cash  
 Credit card: Visa      MC      Discover      AMEX  
 CC#: \_\_\_\_\_ EXP: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

**Fax credit card registrations to 602-288-0320**

This class fulfills the GRI 204 requirement.

Keep in mind...you DO NOT have to be working towards a GRI designation to take this class.

Students have five years to complete the program from the date of their first class. Only REALTORS® and REALTOR ASSOCIATES® are eligible to hold the GRI designation. For additional information regarding the GRI requirements, contact AAR at 602-248-7787 or 1-800-426-7274.

Visit [www.AZGRI.com](http://www.AZGRI.com) for additional information regarding the GRI requirements.