

Do You Have a Global Attitude?

AAR and the Phoenix Association of REALTORS® present
GRI 307 “Fair Housing & Diversity”

This class will teach you the differences in cultural style impact the real estate transaction process and how to manage those differences. It will focus on how simple multi-cultural etiquette can lead to success with your new clients and customers and to how to develop sound diversity strategies to incorporate into your overall business plan.

“I now have a better understanding of the Fair Housing laws and I know how to better communicate/interact with diverse cultures.”

April 18, 2012

8am – 5pm

“After taking this class, I now have a better understanding of how cultural differences may affect a relationship and transactional situation.”

Registration: 7:30am

Instructor:

David Compton

“This class taught me how to write better ads within the fair housing guidelines.”

Class Location:

Phoenix Association of REALTORS®
5033 N. 19TH Ave., #108

License Renewal Hours:

6 hours Fair Housing Law

Course Fees:

- \$60.00 (PAR member until 4/11/12)
- \$70.00 (Non-PAR member until 4/11/12)
- \$75.00 (after 4/11/12)
- \$85.00 (day of class)
- \$95.00 (non-AAR members)
- \$25.00 (GRI application fee - 1st class only)**
- \$10.00 (GRI Designee)

For more information, contact Debbie Leadford at dleadford@paronline.com or 602-246-1012.



Name: _____

NRDS# _____ Phone: _____

Firm: _____

E-Mail: _____

Local association: _____

I have a disability that requires special accommodations

This is my first class This is my last class
 (\$25.00 application fee due for 1st class attendees)



Mail payment to PAR 5033 N. 19th Ave., #119 Phoenix, AZ 85015
 At door registrations will be accepted on a space available basis.
 \$25.00 fee will be charged for returned checks.

Cancellation: *Fees will be refunded until April 11, 2012.*
After April 11, 2012 no refunds or credits will be given.

Amount paid: \$ _____

Method of payment:

Check (# _____) Cash
 Credit card: Visa MC Discover AMEX
 CC#: _____ EXP: _____

SIGNATURE: _____

Fax credit card registrations to 602-288-0320

This class fulfills the GRI 307 requirement.

Keep in mind...you DO NOT have to be working towards a GRI designation to take this class.

Students have five years to complete the program from the date of their first class. Only REALTORS® and REALTOR ASSOCIATES® are eligible to hold the GRI designation. For additional information regarding the GRI requirements, contact AAR at 602-248-7787 or 1-800-426-7274.

Visit www.AZGRI.com for additional information regarding the GRI requirements.