

# July 2010

Phoenix Association of REALTORS®

Monday	Tuesday	Wednesday	Thursday	Friday
5	<p><b>6 <u>9am - noon</u></b> - Commercial Buyer &amp; Tenant Representation - #C8003 - (Pat Sheahan) - 3 hrs Agency Law</p> <p>-----</p> <p><b>1pm - 4pm</b> - Fair Housing &amp; The Arizona Licensee - #C6809 - (Pat Sheahan) - 3 hrs Fair Housing</p>	<p><b>7 <u>9am - noon</u></b> - Disclosure &amp; the Commercial Transaction - #C8058 - (Pat Sheahan) - 3 hrs Disclosure</p> <p>-----</p> <p><b>1pm - 4pm</b> - Environmental Due Diligence &amp; Disclosure Affecting Tenants &amp; Landlords - #C6431 - (Pat Sheahan) - 3 hrs Legal Issues</p>	<p><b>8 <u>9am - noon</u></b> - Financial Issues in Contract Writing - #2684 - (David Compton) - 3 hrs Contract Law</p> <p>-----</p> <p><b>1pm - 4pm</b> - Representing the R.E.O. Buyer/Investor - #C9939 - (David Compton) - 3 hrs. Agency Law</p>	9
<p><b>12 <u>9am - noon</u></b> - FLEXMLS Web Mapping - #C0334 - (Shawna Hovis-Mayer) - 3 hrs General</p> <p>-----</p> <p><b>1pm - 4pm</b> - FLEXMLS Web Contracts - #C0336 - (Shawna Hovis-Mayer) - 3 hrs General</p> <p><b><i>These classes are FREE</i></b></p>	13	<p><b>14 <u>8am - 5pm</u></b> - <b>GRI #202 - The Contract Class - C. Dale Hillard</b></p>	<p><b>15 <u>8am - 5pm</u></b> - <b>GRI #202 - The Contract Class - C. Dale Hillard</b></p>	16
19	20	<p><b>21 <u>9am - noon</u></b> - Is This Really fair? - #C7285 - (Don Martin) - 3 hrs Commissioner's Standards</p> <p><b>This is a Code class</b></p> <p>-----</p> <p><b>1pm - 4pm</b> - Legal Problems &amp; Solutions - #C6093 - (Don Martin) - 3 hrs Real Estate Legal Issues</p>	<p><b>22 <u>9am - noon</u></b> - Pre-listing Inspection 101 - #C9375 - (Bruce LaBell) - 3 hrs General</p> <p>-----</p> <p><b>1pm - 4pm</b> - Basic Inspection 101 - #C9318 - (Bruce LaBell) - 3 hrs General</p>	23
26	27 Certified Short Sale Negotiator	28	<p><b>29 e-PRO presentation</b> 10AM - 1130AM</p>	30

REGISTRATION FORM ON BACK

**GENERAL RENEWAL HOURS**

Please select all that you are registering for:

___ 7/6/10 – AM – Course #C8003	___ 7/6/10 – PM – Course #C6809
___ 7/7/10 – AM – Course #C8058	___ 7/7/10 – PM – Course #C6431
___ 7/8/10 – AM – Course #2684	___ 7/8/10 – PM – Course #C9939
___ 7/12/10 – AM – Course #C0334	___ 7/12/10 – PM – Course #C0336
___ 7/21/10 – AM – Course #C7285***	___ 7/21/10 – PM – Course #C6093
___ 7/22/10 – AM – Course #C9375	___ 7/22/10 – PM – Course #C9318



**GRI #202 July 14 & 15, 2010**

**Fees: (Please select only one)**

- \_\_\_ \$80.00 (until 7/7/10)
- \_\_\_ \$95.00 (after 7/7/10)
- \_\_\_ \$125.00 (day of class)
- \_\_\_ \$135.00 (non-AAR Member)
- \_\_\_ \$20.00 (GRI Designee)

**8AM – 5PM  
Registration 7:30 AM**

Payment must accompany registration form

\*\*\* This is a Code of Ethics Class

Classes on July 12<sup>th</sup> (FLEXMLS classes) are FREE.

**GENERAL Renewal Hour Fees**

- \$15 PAR Member (per class)
- \$20 Members of other Associations (per class)
- \$25 Nonmember Licensees (per class)
- Or Use Your Education Pass

\$25 Application fee for 1<sup>st</sup> time GRI attendee (select if applies)

\_\_\_ I will use my Education Pass      \_\_\_ I am new and will use my gift certificate  
**(General Credit Hours only)**      **(General Credit Hours only)**      Total Amount Due \$ \_\_\_\_\_  
**(From all selections made above)**  
 Check # \_\_\_\_\_ Credit Card:( \_\_\_ VISA \_\_\_ MasterCard \_\_\_ Discover) Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_  
 Name \_\_\_\_\_ Signature \_\_\_\_\_ MLS ID# \_\_\_\_\_  
 Firm \_\_\_\_\_ Phone \_\_\_\_\_ Email: \_\_\_\_\_  
 Address \_\_\_\_\_ City/State/Zip \_\_\_\_\_  
 \_\_\_ I have a disability that requires accommodations and I will contact Debbie Leadford, 602-246-1012 to specify.

**CONTINUING EDUCATION REQUIREMENTS ARE :**

Twenty-Four (24) hours of continuing education are required for the renewal of your real estate license.

A minimum of 3 hours in each of the following categories is required with each renewal:

Real Estate Legal Issues, Agency Law, Contract Law, Commissioner’s Standards, Fair Housing, Disclosure. You will need six (6) hours of elective credits to complete your twenty-four (24) hours.

The Phoenix Association of REALTORS® and the Instructor cannot be responsible for any errors in the preparation of the materials, nor for the presentation of same. The Phoenix Association of REALTORS® makes no warranties and assumes no responsibility for the Instructor nor the accuracy of the information presented. The Association expressly limits damages to the amount paid to attend the Course. Students are advised that these Courses are presented to stimulate learning. For specific advice, prior to taking action, consult with an expert Attorney, Accountant, etc. of your choice. These programs are for educational purposes only and neither the Association nor the Instructor is giving anyone advice, legal or otherwise.

\*\*\*\*\*Classes must be paid for at the time of registration. Fax to: 602-246-1512. Or mail to: PAR, Attention Debbie, 5033 N 19<sup>th</sup> Ave, #119, Phoenix, AZ 85015\*\*\*\*\*