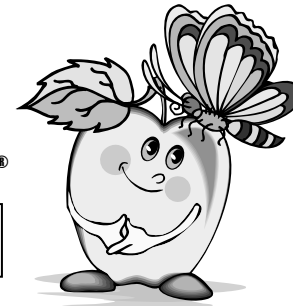




Comparing Apples to Apples

Brought to you by the Phoenix Association of REALTORS®

For New REALTOR® Members



Now that you have joined an office currently involved in a local trade association, it's time for you to join as well. Here at the Phoenix Association of REALTORS®, we believe you should be given the opportunity to research the local trade association that best suits your needs. We want our members to join us because we offer what they need. We also want our members to get the best value for their dollar.

We have included a worksheet to help you compare local associations as well as contact information to all the associations in the Valley who currently belong to the same regional multiple listing service. Your Broker must be a member of the association you choose to join first. So be sure your Broker has crossed out any association listed below that he/she does not belong to.

This worksheet also includes questions to ask that will prove helpful in your decision making. Members can not join the state or national association directly, however, you automatically join state and national when you join a local organization like the Phoenix Association of REALTORS®.

Also, to help you get started, we have included our fees and dues amounts for the current quarter. Most of these fees and dues will be prorated; however, they will prorate at different times of the year.

Some dues & fees will be the exact same at every association and so we filled those in for you, however each association does have their own individual dues & fees to consider as well. We have broken the fees and dues by the REALTOR® member type and a description for your reference.

Although we are conveniently located and have easy freeway access, location should not be a primary consideration to determine the association that you join. Because of the connectivity in today's world, many things can be accomplished electronically.

Some things to be certain to consider when choosing your local association would be cost, services, amenities, as well as history and the belief behind the association for its' members. Please be certain to visit our website at www.paronline.com to find out more about PAR and remember it's also a great resource for your clients.

Association Name	Address	Phone	Web
Phoenix Association	5033 N 19 th Ave, Suite #119, Phoenix	602-246-1012	http://www.paronline.com
Scottsdale Association	4221 N Scottsdale Rd, Scottsdale	480-945-2651	http://www.sarweb.com
Southeast Valley Regional	1363 S Vineyard, Mesa	480-833-7510	http://www.sevrrar.com
West Maricopa County (Glendale & Lake Pleasant)	5830 W Palmyra Ave, Glendale	623-931-9294	http://www.gaor.org
Western Pinal Assoc	1415 N Trell Rd #203, Casa Grande	520-421-1222	www.casagranderar.com



**USE THIS FORM
TO COMPARE
ASSOCIATIONS AS
WELL AS A GUIDE
TO THE RIGHT
QUESTIONS TO
ASK**

Comparing Apples to Apples Worksheet

For New REALTOR® Members

Member Type	A brief description of the REALTOR® member type
R	REALTOR® = A real estate licensee or a licensed or certified appraiser actively involved in the selling and/or buying of real property. This can include real estate agents or licensed appraisers who are actively listed under another person according to the Arizona Department of Real Estate or the Arizona Board of Appraisal.

This Section is to fill in with other Associations' information by contacting them direct

	Member Type	Name: PAR	Frequency	Name:	Frequency	Name:	Frequency	Name:	Frequency
Fees									
Application	REALTOR		One Time*						
Dues									
Local (PAR)	REALTOR								
State (AAR)	REALTOR								
National (NAR)	REALTOR								
NAR Public Awareness	REALTOR								
MLS Access									
MLS Access for Individual (prorates twice monthly)	REALTOR								
Runs from July thru June		Please see the attached MLS Fee Schedule for current MLS Fees							

*application fees are waived for active agents transferring from another local association with a letter of good standing from the other association



Comparing Apples to Apples Worksheet

For New REALTOR® Members

This Section is to fill in with other Associations' information by contacting them direct

Questions about amenities	Name: PAR	Name:	Name:
How long does it take to join?	Approximately 1 hour to join with paperwork & orientation included.		
What do I receive when I join the Association?	You will leave with an extensive Member Handbook which will prove valuable for years.		
What classes are required when I join?	Besides the orientation you will do while you are here to join, you will need 3 hours of Code of Ethics within 60 days, choose what day & what way is good for you.		
When are the classes held?	We offer classes here at our location as well as online several times though out the month.		
What information will be mailed to me regularly?	You will receive your publications through NAR, AAR, and a copy of our monthly news publication, the Forum, packed with valuable information every month.		
Do you have other ways of contacting me?	We will periodically email everyone regarding important information and upcoming events.		
What are your hours to join the Association?	We are open 8:30 -5:00, Monday thru Friday, and process new members who arrive by 4:00 pm.		
Are you closed for lunch?	No. We don't even close for several holidays throughout the year that most places do close on, like President's Day and Veteran's Day.		
Do you offer a REALTOR® Store? & if so, where?	Yes we do, here at our location or online at www.paronline.com .		
Do you have more than one location?	No, however, we do offer shopping online & shipping.		
Do you offer continuing education?	Yes we do. We offer continuing education all month long and it's also available thru our website.		
Where else can I go for continuing education?	Any school accredited by ADRE and we also offer it online.		
Do you have a Marketing Session for Phoenix?	Yes, we do and we created and provide the comprehensive list of all marketing sessions in the valley area to keep you informed.		
Do you offer secretarial services?	Yes, we do offer secretarial services here at our location at great prices to our members.		
Can you help me create a flyer?	Yes, we have a great staff that can layout and produce great flyers for your listings.		
What other benefits do you offer to the members?	We have benefit services available to our members that include printing, flowers, shopping, traveling, specialties, insurances, as well as adding new benefits every month.		
Do you have facilities available for meetings?	Yes, we offer our members, at low rates, meeting room and class room rental.		

Arizona Regional Multiple Listing Service MLS Fee Schedule

Date Joining	Amount Due
01/01/2009 – 01/15/2009	\$132.00
01/16/2009 – 01/31/2009	\$121.00
02/01/2009 - 02/15/2009	\$110.00
02/16/2009 - 02/28/2009	\$99.00
03/01/2009 - 03/15/2009	\$88.00
03/16/2009 - 03/31/2009	\$77.00
04/01/2009 - 04/15/2009	\$66.00
04/16/2009 - 04/30/2009	\$55.00
05/01/2009 - 05/15/2009	\$44.00
05/16/2009 - 05/31/2009	TBD
06/01/2009 - 06/15/2009	TBD
06/16/2009 - 06/30/2009	TBD

Supra Key and Lockbox Schedule

Please contact the ARMLS Supra Center
for current fees at 602-973-2100